

## Company Overview

Sanbolic, Inc. is a leading developer of software to simplify and share SAN storage. The company is privately held and was founded in 2000. Headquarters are located in Watertown, Massachusetts and its development center is based in a subsidiary company in Sofia, Bulgaria

## Market Opportunity

Sanbolic Inc. provides advanced SAN software for shared storage solutions in Microsoft Windows SAN environments. Networked storage is one of the fastest growing segments of the information technology market. Sanbolic products address the growing customer need for platform- and protocol-independent tools that simplify data storage management, increase system flexibility, and enable shared access to information in a reliable, scalable, and secure data environment.

Sanbolic has developed solutions around its products which offer important economic and functional benefits to users of Windows datacenters, as well as media and imaging applications. Sanbolic software currently supports Windows 2000, XP, and Server 2000, including Server 2003 RS.

Sanbolic software is designed to provide an intuitive experience for users of Windows workstations and servers and supports Windows data center technologies transparently. With Sanbolic software, users can create and share a SAN storage pool using industry-standard hardware. Sanbolic software allows:

- Simple Administration Centralized
- Management Storage Silo
- Elimination Flexible Resource
- Assignment Shared-data Cluster
- Support

## Key Applications

Sanbolic products are suitable for a wide range of applications including:

- Data center and Storage Simplification
- Disaster Recovery Data Mining Imaging
- Security Scalable NAS High Availability
- Diskless Clients Streaming Media VOD
- HD Broadcast Production Broadcast
- Over IP

## Sanbolic Products

Sanbolic products are designed specifically for Microsoft Windows SAN environments. Melio FS is a clustered file system that provides concurrent shared access to SAN storage from multiple Microsoft Windows servers, or Windows XP workstations. LaScala is a clustered volume manager that allows multiple storage arrays to be aggregated into a single data pool, and manages the configuration of volumes.

**Melio FS** and LaScala transparently support Microsoft Windows data center technologies including Distributed File System, Network Load Balancing, Microsoft iSCSI initiator Microsoft MPIO, Microsoft Windows security, and Microsoft Active Directory. Sanbolic software supports Windows 2000 server, Windows XP, and Windows Server 2003, including Windows Server 2003 R2.

**LaScala™** is a clustered volume manager which simplifies management and improves flexibility and reliability of shared storage environments. It enables management of very large disk sets across heterogeneous storage arrays from multiple servers, and supports centralized and remote management, disk groups, and dynamic online volume creation and growth. LaScala is fully compatible with native OS file systems. The current version supports Microsoft Windows 2000, XP, and 2003, and is compatible with block storage transport including Fibre Channel, iSCSI, and SCSI. Windows technologies such as Active Directory, ACL security, DFS, Network Load Balancing, and MPIO are transparently supported by LaScala within a shared storage environment.

**LaScala Disto** is an add-on component to LaScala Volume Manager that enables customers to remotely manage the volume structure for their entire SAN. It also provides volume and mount point scalability on top of existing LUNs, and support for Windows Volume Management (LDM) volumes.

**Melio FS™** is an object-based symmetrical clustered file system designed for enterprise and high performance storage environments. Melio FS includes journaling for fast recovery, advanced locking mechanisms for file sharing, and innovative design for fast access to files. The current version supports Microsoft Windows 2000, XP, and 2003, and is compatible with block storage transport including Fibre Channel, iSCSI, and SCSI. Windows technologies such as Active Directory, ACL security, DFS, Network Load Balancing, and MPIO are transparently supported by Melio within a shared storage environment.

### **SILM** (simple information lifecycle manager)

SILM is a standalone software product that automatically moves or copies files or volumes based on customer defined policies. As an example, an administrator could establish policies to copy any files created or modified in the past 4 hours to a backup volume, and to move any files not accessed in 30 days to secondary storage. SILM has universal connectivity support, allowing users to deploy it in mixed storage environments utilizing DAS, NAS, and SAN storage. SILM supports both Microsoft and Sanbolic file systems.

## Technology Partners

Over the last 4 years, Sanbolic has developed technology partnerships with industry leading storage vendors including: ATTO, Brocade, Cisco, Dell, Engenio, EqualLogic, IBM, Intransa, LSI, Microsoft, NSI, QLogic, SUN/STK, and Xyratex.

## Sales Channel

Sanbolic products are sold by a worldwide network of specialized re-sellers who sell complimentary products from our storage partners, such as; Dell, Cisco, HP, IBM, Microsoft, and LSI. A complete list of sales partners can be found at: [www.sanbolic.com/salesPartners.htm](http://www.sanbolic.com/salesPartners.htm).

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